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9  
10 UNITED STATES DISTRICT COURT  
11 NORTHERN DISTRICT OF CALIFORNIA

12 KIRK KEILHOLTZ and KOLLEEN  
13 KEILHOLTZ for themselves and on behalf  
of those similarly situated,

14 Plaintiffs,

15 v.

16 LENNOX HEARTH PRODUCTS INC.;  
17 LENNOX INTERNATIONAL INC. and  
DOES 1 through 25, Inclusive,

18 Defendants.  
19  
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Case No. 3:08-cv-00836-SI

**REPLY IN SUPPORT OF MOTION TO  
DISMISS UNDER FEDERAL RULES OF  
CIVIL PROCEDURE 9(b) AND 12(B)(6)**

Date: December 12, 2008  
Time: 9:00 a.m.  
Location: Courtroom 10

Complaint Filed February 6, 2008

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## I. INTRODUCTION

In their Opposition, Plaintiffs repeat certain allegations in their Complaint over and over again, none of which have anything to do with the specific issues raised in the Motion to Dismiss. Apparently, Plaintiffs hope that the more they repeat these allegations in their Opposition, the legal and pleading defects in their Complaint will somehow disappear. On the contrary, the repetition of these irrelevant accusations only serve to highlight the inadequacy of their Complaint and the multiple reasons for its dismissal.

The Complaint should be dismissed on multiple grounds. First, Plaintiffs have failed to plead the misrepresentation and false advertising supposedly underlying their UCL, CLRA and unjust enrichment claims with the requisite particularity. Plaintiffs never bother to address this specific issue in their Opposition. Second, Plaintiffs have not and cannot allege sufficient facts to demonstrate compliance with the pre-lawsuit notice requirements of the CLRA. Indeed, their Opposition admits that Plaintiffs never provided notice before filing this lawsuit. Third, Plaintiffs have not alleged that Defendants engaged in a “transaction” with an “individual” who purchased the fireplaces for “personal, family, or household purposes,” as required by CLRA. Again, Plaintiffs never address this specific issue in their Opposition.

Fourth, the UCL claims asserted by class members who own a home in which a fireplace was installed more than four years ago are barred by the statute of limitations, while the CLRA and unjust enrichment claims asserted by class members who own a home in which a fireplace was installed more than three years ago are barred by the statute of limitations. Plaintiffs cannot avoid this result by asserting Defendants “concealed” that fireplaces become hot during operation. And finally, Plaintiffs cannot maintain an unjust enrichment claim as a matter of law and under the circumstances of this case.

For these reasons, the court should not only dismiss the Complaint, but refuse to grant Plaintiffs leave to amend their CLRA and unjust enrichment claims, as well as the UCL, CLRA and unjust enrichment causes of action that are asserted by class members whose claims are barred by the three or four statute of limitations.

///

## II. ARGUMENT

### A. Plaintiffs Have Not Plead Their Claims with the Requisite Particularity

Contrary to the arguments in their Opposition, Plaintiffs must satisfy the heightened pleading standard of Federal Rule of Civil Procedure 9(b). Application of this well-established standard to the fraud allegations in the Complaint shows that Plaintiffs have not sufficiently alleged the misrepresentations and false advertising supposedly underlying their UCL, CLRA and unjust enrichment claims.

#### 1. *Plaintiffs Must Satisfy the Heightened Pleading Standard of 9(b)*

Citing *Saunders v. Superior Court*, Plaintiffs argue that their “UCL causes [sic] of action . . . do not need to meet the heightened pleading requirements set forth in Rule 9(b) because the term ‘fraudulent’ as used in [Business and Professions Code] Section 17200 does not refer to the common law tort of fraud.” (Opp’n at 3:25-28.) The *Saunders* decision, however, does not address whether a heightened pleading applies to UCL claims, either under Rule 9(b) or the state law equivalent. *See* 27 Cal.App.4th 832 (1994). Rather, *Saunders* merely stands for the proposition that a UCL claim for fraudulent business practices and a claim for common law fraud have different *elements* and therefore require different types of *proof*. *See id.* at 839. In no way does *Saunders* address *how* these *elements* must be pled in a complaint. *See id.*

In fact, Plaintiffs do not cite any cases in their Opposition holding that UCL, CLRA and unjust enrichment claims sounding in fraud are not subject to the requisite heightened pleading standard for fraud. (*See* Opp’n at 3-7.) Plaintiffs have not and cannot do so because the state and federal courts have consistently held that such claims must be plead with particularity. *See, e.g., Khoury v. Maly’s of California, Inc.*, 14 Cal.App.4th 612, 619 (1993); *Stickrath v. Globalstar, Inc.*, 527 F. Supp. 2d 992, 997 (N.D. Cal. 2007); *McCready v. American Honda Motor Corporation*, 2006 WL 1708303, \*5 (N.D. Cal. 2006); *Silicon Knights, Inc. v. Crystal Dynamics, Inc.*, 983 F.Supp. 1303, 1316 (N.D. Cal. 1997); *Multimedia Patent Trust v. Microsoft Corp.*, 525 F.Supp.2d 1200, 1217 (S.D. Cal. 2007).

Moreover, Plaintiffs cannot evade this requirement by arguing that their UCL, CLRA and unjust enrichment causes of action do not sound in fraud – in fact, they implicitly acknowledge in

1 their Opposition that all claims are fraud-based. (*See, e.g.*, Opp’n at 4:27-28, 5:10-18, 6:19-7:1.)  
 2 All of their claims are based on allegations that Defendants misrepresented, omitted or falsely  
 3 advertised the risks associated with the fireplaces. (*See, e.g.*, Compl. ¶¶ 1, 14-16 21-23, 29-30.)  
 4 Therefore, their Complaint must satisfy the particularity requirements of Rule 9(b). *See Stickrath*,  
 5 527 F. Supp. 2d at 997.

6 **2. Plaintiffs Have Not Plead the Alleged Misrepresentations and False Advertising**  
 7 **with Particularity**

8 Plaintiffs argue that their Complaint meets the heightened pleading standards of Rule 9(b)  
 9 because their pleading alleges that Defendant failed to disclose and/or warn that the fireplaces at  
 10 issue in this litigation become hot during operation. (Opp’n at 4:27-7:1.) However, Plaintiffs  
 11 conveniently overlook the fact that their claims are not only premised on a failure to disclose  
 12 and/or warn, but *also* on *affirmative misrepresentations* of fact and *false advertising*.<sup>1</sup> (*See, e.g.*,  
 13 Complaint ¶ 1, 14-16 (alleging that Defendants made affirmative misrepresentations); *id.* ¶ 21-22  
 14 (alleging that Defendants issued false advertising). Plaintiffs do not bother to address these  
 15 aspects of their claims in their Opposition, or point to specific facts in their Complaint that  
 16 support these theories. (*See* Opp’n at 3:4:27-7:1.) Instead, Plaintiffs simply assert in a cursory  
 17 and conclusory manner that their “Complaint sufficiently pleads . . . failure to disclose material  
 18 facts **and other unlawful conduct . . .**” (*Id.* at 3:10-11 (emphasis added).)

19 Plaintiffs have not plead this “other unlawful conduct” -- the alleged misrepresentations  
 20 and false advertising -- with sufficient particularity. *See Moore v. Kayport Package Exp., Inc.*,  
 21 885 F.2d 531, 540 (9th Cir. 1989) (to plead fraud with particularity, a plaintiff must provide the  
 22 particular facts going to the circumstances of the fraud, including the time, place, persons,  
 23 statements made and an explanation of how or why such statements are false or misleading);  
 24 *Stickrath v. Globalstar, Inc.*, 527 F. Supp. 2d 992, 997 (N.D. Cal. 2007) (same). Plaintiffs failed  
 25

26 <sup>1</sup> In their moving papers, Defendants did not assert that Plaintiffs had failed to sufficiently plead a failure to disclose,  
 27 but rather that Plaintiffs had not sufficiently pled the misrepresentations and false advertising supposedly underlying  
 28 their claims. (*See* Mot. at 8:10-12 (arguing that “the broad and conclusory allegations of misrepresentations and false  
 advertising fall short of including the requisite supporting detail”); *see also id.* at 7:22-8:9.) Instead of addressing  
 this argument, Plaintiffs chose to focus on their failure to disclose allegations, likely cognizant of the fact that their  
 Complaint fails to provide the requisite detail to support their misrepresentation and false advertising theories.



1 to describe the alleged misrepresentations with any detail and omitted information regarding the  
 2 specific statements that were made, the time the statements were made, the place that the  
 3 statements were made, and the persons who made them. (*See, e.g.*, Compl. ¶ 1, 14-15.) Plaintiffs  
 4 also failed to give any detail regarding, among other things, the allegedly false advertising, such  
 5 as what advertising they believe fits this description, the timeframe during which this advertising  
 6 was distributed, the form or location of the advertising. (*See id.* ¶ 21-22.) In fact, Plaintiffs have  
 7 not and cannot point to a single advertisement that allegedly induced them to purchase their  
 8 homes. (*See id.*)

9 Simply put, the broad and conclusory allegations of misrepresentations and false  
 10 advertising do not include the necessary detail, leaving Defendants to only guess what conduct  
 11 Plaintiffs believe support these theories. *See Stickrath*, 527 F. Supp. 2d at 997 (explaining that  
 12 fraud allegations “must be specific enough to give defendants notice of the particular misconduct  
 13 which is alleged to constitute the fraud charged”). Accordingly, all of the claims in the  
 14 Complaint should be dismissed for failing to plead the misrepresentation and false advertising  
 15 theories with particularity.

16 **B. Plaintiffs Have Not Satisfied the Pre-Litigation CLRA Notice Requirements**

17 Not surprisingly, Plaintiffs acknowledge that they did not send a CLRA pre-litigation  
 18 notice to Defendants before filing their federal class action lawsuit for damages, as required by  
 19 Civil Code section 1782. (*See* Opp’n at 7:7-10; Wolden Decl. Ex. A.) Plaintiffs nevertheless  
 20 claim that they complied with the CLRA pre-litigation notice requirements because litigants in a  
 21 related state court class action, Jerry Fields and Anissa Nelson-Fields (“Fields”), provided such  
 22 notice to Defendants more than twenty months ago, before filing their separate action. (*See id.*)

23 In that Notice, the Fields purported to “write on behalf of . . . California consumers” who  
 24 had purchased a home outfitted with a “Superior brand sealed single pane glass front gas  
 25 fireplace.” (Wolden Decl. Ex. A.) In this action, however, Plaintiffs purport to represent a class  
 26 of “United States consumers” who have purchased a home outfitted with *either* a Superior *or*  
 27 Lennox brand sealed single pane glass front gas fireplace. (Compl. ¶ 2-3, 7-8.) Consequently,  
 28 this action includes class members from forty-nine additional states and involves numerous

1 additional products not discussed in the *Fields* pre-litigation notice.<sup>2</sup>

2 Cognizant that the *Fields* notice was sent in the context of a separate state court action,  
3 and concerned different plaintiffs as well as additional class members and products, Plaintiffs  
4 argue that they did not need to strictly comply with the CLRA pre-litigation notice requirements.  
5 (See Opp’n at 9:2 (stating “[t]he form of the notice need not strictly comply with the statute”).)  
6 However, every court to address this issue has rejected such an argument, finding that the notice  
7 requirements must be strictly construed and literally applied. See *Outboard Marine Corp. v.*  
8 *Superior Court*, 52 Cal.App.3d 30, 40-41 (1975) (rejecting argument that “substantial compliance  
9 with notification procedures should suffice” and “that a technicality of form should not be a bar to  
10 the action”); *Von Grabe v. Sprint*, 312 F. Supp. 2d 1285, 1304 (S.D. Cal. 2003); *Laster v. T-*  
11 *Mobile USA, Inc.*, 407 F.Supp.2d 1181, 1196 (S.D. Cal. 2005); *Cattie v. Wal-Mart Stores Inc.*,  
12 504 F. Supp. 2d 939, 950 (S.D. Cal. 2007).

13 Plaintiffs argue that *Kagan v. Gilbralter*, 35 Cal.3d 582 (1984), holds to the contrary.  
14 (Opp’n at 9:13-19.) But actually, there is nothing in that decision which relaxes the pre-litigation  
15 notice requirements in the CLRA at all. See generally *Kagan*, 35 Cal.3d 582. In that action, the  
16 defendant argued that the plaintiff could not maintain a CLRA class action (1) because the  
17 defendant had already provided the plaintiff and her husband with the individual relief requested  
18 in their pre-litigation notice, *id.* at 590, and (2) because the pre-litigation notice did not  
19 “explicitly” seek class-wide relief, *id.* at 594. On the first issue, the court found that the  
20 defendant could not avert a class action by “picking off” prospective plaintiffs one-by-one  
21 through the provision of individual remedies. *Id.* at 593. On the second issue, the court found  
22 that, although the pre-litigation notice did not “explicitly” request class-wide relief, the notice  
23 “cannot be said to have been merely an individual complaint, but notice of an alleged course of  
24 conduct that was causing damage to many similarly situated consumers.”<sup>3</sup> *Id.* at 595.

25 \_\_\_\_\_  
26 <sup>2</sup> Discovery conducted by the parties to date shows that almost seven hundred additional fireplaces are at issue in this  
action that were not addressed in the *Fields* pre-litigation notice and are not at issue in the *Fields* class action.

27 <sup>3</sup> The notice stated, among other things, that “I believe Gibraltar could be guilty of a major consumer fraud if it  
28 attempts to retroactively impose trustee fees,” that imposition of trustee fees “conflicts with both written and oral  
representations which were made to myself, my wife and other IRA depositors,” and that the alleged  
misrepresentations about the fees were presumably “conveyed to anyone else who may have noticed the provision.”

1 Accordingly, the court found that the plaintiff could maintain a CLRA consumer class action on  
2 the specific facts of that case. *See id.*

3 Unlike *Kagan*, Plaintiffs did not fail to “explicitly” request class-wide relief in their pre-  
4 litigation notice -- *they failed to provide any notice to Defendants whatsoever*. Moreover,  
5 Plaintiffs should not be allowed to piggy-back on the notice the Fields plaintiffs provided before  
6 filing their separate state court class action, especially since this action involves numerous  
7 additional class members and products. *Cf. Outboard Marine*, 52 Cal.App.3d at 40-41 (rejecting  
8 argument that plaintiffs had complied with pre-litigation notice requirements because defendants  
9 had actual notice of defective products by virtue of a separate but related state court action).  
10 Indeed, if Plaintiffs were allowed to rely on the *Fields* notice, then as soon as any litigant  
11 provided notice of an alleged defect in one product, then every litigant thereafter could rely on  
12 that notice when filing separate actions regarding different products. Allowing these successive  
13 actions, involving different plaintiffs, class members and products, based solely on one prior  
14 notice in a separate action, would completely eviscerate the purpose and intent of the CLRA  
15 notice requirement: to give the manufacturer notice of the allegedly defective products, to provide  
16 and facilitate pre-litigation settlements wherever possible, and to establish a limited period during  
17 which such settlement may be accomplished. *See Outboard Marine*, 52 Cal.App.3d at 40-41.

18 In short, Plaintiffs never provided Defendants with pre-litigation notice before filing this  
19 national class-action lawsuit. Instead, they chose to charge ahead with the filing of their  
20 Complaint for damages in contravention of the clear purpose and intent of the CLRA. This court  
21 should dismiss their CLRA damages claim.

22 Plaintiffs argue that their damages claim should not be dismissed with prejudice because  
23 of their supposed “good faith effort to comply with the law.” (Opp’n at 10:9-11.) However, both  
24 state and federal courts have refused to draw any “distinction between inadvertence or willful  
25 disregard of the notice requirements” when deciding whether to dismiss premature CLRA  
26 damages claims. *Laster*, 407 F.Supp.2d at 1196 (citing *Outboard Marine*, 52 Cal.App.3d at 40-

27 *Id.* at 588-89. The notice also demanded that the defendant “rectify” these violations and “cease its misleading and  
28 false advertising practices.” *Id.*

41; *Von Grabe*, 312 F. Supp. 2d at 1304). Accordingly, this court should dismiss their request for damages under the CLRA without leave to amend because Plaintiffs cannot in good faith allege different or additional facts to cure the deficiencies in their Complaint. *See Conley v. Gibson*, 355 U.S. 41, 45-46 (1957) (the court may dismiss the complaint without leave to amend if “the plaintiff can prove no set of facts in support of his claim which would entitle him to relief”).

**C. Plaintiffs Failed To Allege Sufficient Facts to Support Their CLRA Claim Because Defendants Have Not Engaged in a “Transaction”**

The CLRA authorizes suit only when the defendant has engaged in unfair competition and/or unfair or deceptive acts as part of a “transaction” with a consumer who purchased goods for personal, family, or household purposes. *See* Cal. Civ. Code §§ 1761, 1770, 1780. In their moving papers, Defendants noted that Plaintiffs had failed to allege (and could not allege) that Defendants engaged in such a “transaction.” (Mot. at 12:9-14:16.) In response, Plaintiffs erroneously claim that Defendants “argued and lost this point twice” before the state court in the *Fields* class action, and in support of this contention, attach copies of the tentative rulings supposedly denying Defendants “relief on the same grounds.” (Opp’n at 10:17-15.)

Perhaps Plaintiffs did not read the moving papers carefully enough, because Defendants raised a *different* argument before the state court. In the *Fields* action, Defendants argued that the plaintiffs could not maintain a CLRA claim because they had not purchased fireplaces directly from Defendants. (Request for Judicial Notice, Ex. A (“Plaintiffs have failed to state facts sufficient to constitute a cause of action....Specifically, Plaintiffs have not and cannot allege that they purchased or leased the goods at issue, glass-front fireplaces, directly from Defendants.”)) In this federal action, however, Defendants have not asserted that Plaintiffs must have purchased their fireplaces directly from Defendants. Rather, Defendants have argued that they must have engaged in a “transaction” with a “consumer” -- whether that consumer is the Plaintiffs *or a third party* -- to be found liable under the CLRA. (Not. of Mot. at 1:16-18; P&A’s at 13:8-23.) Plaintiffs never address this argument in their Opposition. Instead, they simply cut and paste (verbatim) the briefing in the *Fields* class action, which addressed a different issue.

///

1 Plaintiffs cite a state and federal case for the proposition that the CLRA does not require  
2 “a direct transaction between the consumer and the defendant.” (*See* Opp’n at 12:8-23.) Again,  
3 none of the decisions Plaintiffs cite directly address the issue Defendants raised in their Motion to  
4 Dismiss: whether Plaintiffs can maintain a CLRA cause of action even though they have not and  
5 cannot allege that Defendants engaged in a “transaction” with a “consumer.” Furthermore, the  
6 offhand statements Plaintiffs quote and cite in these cases constitute textbook *dicta*, as the  
7 discussions therein were not necessary to the holdings of the cases. *See Childers v. Childers*, 74  
8 Cal.App.2d 56, 61 (1946) (“[A] decision is not authority for what is said in the opinion but only  
9 for the points actually involved and actually decided.”).

10 For example, in *Hogya v. Superior Court*, 75 Cal.App.3d 122 (1977), the court summarily  
11 concluded that the plaintiffs could bring a claim under the CLRA against a defendant who  
12 distributed beef to the ultimate seller of the product. *Id.* at 125-126. However, the court never  
13 addressed whether the defendant had actually engaged in a transaction with a consumer. *See id.*  
14 The court also never provided any rationale for its conclusion, most likely because the motion  
15 under review involved class certification, which involved an inquiry into whether the class  
16 members could be ascertained, the predominance of common issues of law and fact, and the  
17 typicality and adequacy of the class representative -- not whether plaintiffs had alleged sufficient  
18 facts to maintain a CLRA cause of action against the defendant. *See id.*

19 Likewise, in the more recent *Chamberlain v. Ford Motor Co.*, 369 F.Supp.2d 1138, 1144  
20 (N.D. Cal. 2005), the court made the summary statement that the “Defendant has also shown no  
21 grounds for the Court to reconsider the conclusions *in its previous order*, namely that . . .  
22 Plaintiffs who purchased used cars have standing to bring CLRA claims, despite the fact that they  
23 never have entered into a transaction directly with Defendant.” *Id.* at 1145 (emphasis added).  
24 The court provided absolutely no basis for declining reconsideration of its prior order, nor did the  
25 court provide any insight into why it previously found standing appropriate. In addition, the court  
26 did not address the possibility that the defendant had engaged in a transaction with consumers  
27 other than the plaintiffs. In fact, since *Chamberlain* involved the sale of used motor vehicles, the  
28 defendants had likely engaged in transactions with consumers when the vehicles were first sold.

1 Thus, the court may have found standing appropriate since the defendant had engaged in a  
 2 transaction with a consumer, even though those consumers were not the named plaintiffs. Unlike  
 3 *Chamberlain*, Defendants have never engaged in a transaction with any consumer for the  
 4 purchase of a fireplace, including, *but not limited to*, a transaction with Plaintiffs.

5 In short, the cursory statements in the cases Plaintiffs cite are all *dicta* and fail to support  
 6 the contention that a CLRA cause of action may be asserted even though Defendants never  
 7 entered into an “transaction” with a “consumer.” Indeed, all of the cases Plaintiffs rely on fail to  
 8 address the application of the “transaction” language in the CLRA and fail to discuss whether the  
 9 defendant actually entered into any “transactions.” Furthermore, even if, assuming *arguendo*, the  
 10 court were inclined to read the cases in the manner suggested by Plaintiffs, the court would still  
 11 have to reject the dicta in those cases, as that dicta directly conflicts with the plain and  
 12 unambiguous language of the CLRA requiring that the defendant be a “person” who entered into  
 13 a “transaction” with a “consumer.”

14 Plaintiffs have not alleged any facts in their Complaint demonstrating that Defendants  
 15 engaged in a “transaction” with a “consumer.” Moreover, because Defendants do not sell their  
 16 fireplaces to “individuals” who purchase the units for their own “personal, family, or household  
 17 purposes,” Plaintiffs cannot in good faith allege additional facts to cure the deficiencies in their  
 18 Complaint. The court should therefore dismiss their CLRA claim without leave to amend. *See*  
 19 *Conley*, 355 U.S. at 45-46 (the court may dismiss the complaint without leave to amend if “the  
 20 plaintiff can prove no set of facts in support of his claim which would entitle him to relief”).

21 **D. The Claims Asserted by Class Members Who Own Homes In Which Fireplaces**  
 22 **Were Installed Over Three to Four Years Ago Are Barred by the Statute of**  
 23 **Limitations**

24 The CLRA and unjust enrichment claims asserted by those putative class members who  
 25 own homes in which fireplaces were installed more than three years ago, and the UCL claims  
 26 asserted by class members who own homes in which fireplaces were installed more than four  
 27 years ago, are time-barred by the statute of limitations. *See generally* Cal. Civ. Code § 1783  
 28 (CLRA three-year statute of limitation); *First Nationwide Savings v. Perry*, 11 Cal. App. 4th  
 1657, 1670 (1992) (unjust enrichment claims subject to three-year statute of limitation); Cal. Bus.

1 & Prof. Code § 17208 (UCL four-year statute of limitation). Plaintiffs cannot avoid this result  
 2 through application of the delayed discovery rule or the doctrine of fraudulent concealment  
 3 because these doctrines have not and cannot be adequately alleged in the Complaint.<sup>4</sup>

4 ***1. The Delayed Discovery Rule Does Not Apply to the UCL Claim***

5 Plaintiffs rely on *Massachusetts Mutual v. Superior Court*, 97 Cal.App.4th 1282 (2002)  
 6 for the proposition that the delayed discovery rule applies to UCL claims. (Opp’n at 13:16-24.)  
 7 However, that opinion focuses on class-certification issues, not the UCL statute of limitations or  
 8 the delayed discovery rule. *See Massachusetts Mutual* 97 Cal.App.4th 1282. Although as part of  
 9 its class-certification analysis the court opined that the discovery rule could potentially apply to  
 10 UCL claims, the court did not purport to finally resolve that issue at the certification stage. *See*  
 11 *id.* at 1295 (opining that the discovery rule “probably applies”). Therefore the off-hand  
 12 statements in that decision regarding the UCL and the discovery rule are pure dictum. *See*  
 13 *Childers*, 74 Cal.App.2d at 61 (“[A] decision is not authority for what is said in the opinion but  
 14 only for the points actually involved and actually decided.”).

15 Significantly, no state or federal case has followed the dictum in *Massachusetts Mutual*.  
 16 On the contrary, all of the courts to specifically address the issue, including the Ninth Circuit,  
 17 have held that the discovery rule does not apply to UCL claims. *See, e.g., Snapp & Assoc. Ins.*  
 18 *Servs., Inc. v. Robertson*, 96 Cal. App. 4th 884, 891 (2002); *Karl Storz Endoscopy Am., Inc. v.*  
 19 *Surgical Techs. Inc.*, 285 F.3d 848, 857 (9th Cir. 2002); *Mujica v. Occidental Petroleum Corp.*,  
 20 381 F.Supp.2d 1164, 1184 n.17 (C.D. Cal. 2005); *McCready v. American Honda Motor Co., Inc.*,  
 21 2006 WL 1708303, \* 4 (N.D. Cal. 2006); *Endres v. Wells Fargo Bank*, 2008 WL 344204, \*6  
 22 (N.D. Cal. 2008); *Sakai v. Merrill Lynch Life Ins. Co.*, 2008 U.S. Dist. LEXIS 69420 (N.D. Cal.  
 23 2008); *In re Conseco Ins. Co. Annuity Mktg. and Sales Practice Litig.*, 2007 U.S. Dist. LEXIS  
 24 12786 (N.D. Cal. 2007); *Rambus Inc. v. Samsung Elecs. Co.*, 2007 U.S. Dist. LEXIS 3088 (N.D.  
 25 Cal. 2007). Following this well-established and binding precedent, this court should similarly

26 <sup>4</sup> In their Motion, Defendants argued that under the circumstances of this case the delayed discovery rule did not  
 27 apply to Plaintiffs’ UCL, CLRA and unjust enrichment claims. In their Opposition, Plaintiffs did not contest the  
 28 inapplicability of the delayed discovery rule to CLRA and unjust enrichment claims, only to the UCL claim. For that  
 reason, Defendants have not repeated the analysis in this Reply brief as to why Plaintiffs have not and cannot  
 adequately allege facts giving rise to application of the discovery rule to their CLRA and unjust enrichment claims.



1 hold that the discovery rule does not aid those putative class members with untimely UCL claims.

2           **2.       Plaintiffs Have Not and Cannot Allege Sufficient Facts for the Fraudulent**  
3           **Concealment Doctrine to Toll the Statute of Limitations**

4           Plaintiffs contend that even if the discovery rule does not save their untimely UCL, CLRA  
5 and unjust enrichment claims, that their claims are not time-barred under the doctrine of  
6 fraudulent concealment. (*See* Opp’n at 13:21-24.) Significantly, Plaintiffs have not explained in  
7 their Complaint how Defendants supposedly “concealed” that the glass doors to the fireplaces  
8 become hot during operation. Nor can they.

9           Common sense tells us that fires are hot. Fireplaces generate heat. The fact that the glass  
10 panes of the fireplaces are only inches away from the flames should put any reasonable person on  
11 notice that the doors will become hot during operation. Furthermore, even if the class members  
12 somehow did not understand that the glass-fronts become hot, they could have easily discovered  
13 this information by simply turning on their fireplaces. Given the obvious nature of the alleged  
14 defect, and the fact that Plaintiffs necessarily had the means to discover this defect, Plaintiffs  
15 cannot allege sufficient facts supporting a fraudulent concealment theory, let alone allege those  
16 facts with the requisite particularity. *See Conerly v. Westinghouse Elec. Corp.*, 623 F.2d 117, 120  
17 (9th Cir. 1980) (listing the elements of the fraudulent concealment doctrine and holding that these  
18 elements must be plead with particularity).

19           To properly plead fraudulent concealment, Plaintiffs had to describe when the alleged  
20 fraud was discovered. *See id.* In other words, when they first learned that the fireplace doors  
21 became hot during operation. Plaintiffs included no such allegations in their Complaint.

22           Additionally, Plaintiffs had to describe the circumstances under which the fraud was  
23 discovered, in other words, how they learned that fireplaces become hot. *See id.* Again, Plaintiffs  
24 included no such allegations in their Complaint.

25           Plaintiffs also had to explain why they were not at fault for not discovering that the  
26 fireplace doors became hot during operation, why they had no actual or presumptive knowledge  
27 of facts sufficient to put them on inquiry notice, and why in the exercise of reasonable diligence  
28 they could not have discovered these facts at an earlier date. *See id.* Yet again, Plaintiffs



1 included no such allegations in their Complaint.

2 Finally, Plaintiffs were required to allege facts showing that Defendants took affirmative  
3 actions to conceal from Plaintiffs the fact that the fireplace doors become hot during operation.  
4 *See id.* No such allegations appear in the Complaint.

5 In short, Plaintiffs have not plead any of the elements of fraudulent concealment, let alone  
6 plead those elements with the necessary particularity. And, more to the point, how could they?  
7 How can Plaintiffs possibly allege that Defendants actively concealed from Plaintiffs, for up to  
8 decade, that the that the glass doors to the fireplace become hot during operation, when Plaintiffs  
9 would have discovered this fact simply by turning the fireplaces on? *See Snapp*, 96 Cal.App.4th  
10 at 890 (explaining that the fraudulent concealment doctrine “does not come into play...if a  
11 plaintiff...[has] notice of a potential claim” and explaining that the plaintiff must exercise “due  
12 diligence in trying to uncover the facts”). Would Plaintiffs allege that Defendants came to their  
13 homes and prevented them from operating their fireplaces? Certainly not.

14 Accordingly, this court should not only dismiss the untimely UCL, CLRA and unjust  
15 enrichment claims due to the failure to plead fraudulent concealment doctrine with the requisite  
16 particularity, but dismiss those claims with prejudice because Plaintiffs can allege no facts that  
17 would bring the untimely claims within the statute of limitations. *See generally Conley*, 355 U.S.  
18 at 45 (the court may dismiss the complaint without leave to amend if “the plaintiff can prove no  
19 set of facts in support of his claim which would entitle him to relief”).

20 **E. Plaintiffs Cannot Maintain a Claim for Unjust Enrichment**

21 Relying on *Falk v. General Motors Corporation*, 496 F.Supp.2d 1088 (N.D. Cal. 2007),  
22 Plaintiffs argue that this court should not dismiss their improper unjust enrichment claim due to  
23 “uncertainly in the law in the state of California regarding the existence for [sic] a cause of action  
24 for unjust enrichment.” (Opp’n at 14:7-14.) Of course, Plaintiffs do not bother to address the  
25 overwhelming number of authorities that have unequivocally refused to recognize an independent  
26 cause of action for unjust enrichment. *See, e.g., Melchior v. New Line Productions, Inc.*, 106 Cal.  
27 App. 4th 779, 794 (2003) (stating “there is no cause of action in California for unjust  
28 enrichment”); *McKell v. Washington Mutual, Inc.*, 142 Cal. App. 4th 1457, 1490 (2006) (same);

1 *Walker v. GEICO General Ins. Co.*, 2007 WL 499660, \*4 (E.D. Cal. 2007) (same). Instead,  
 2 Plaintiffs focus their analysis on the *Falk* decision, which observed that some California courts  
 3 have apparently recognized such a claim when the plaintiff seeks restitution and other remedies  
 4 are inadequate. *See* 496 F.Supp.2d at 1099.

5 Not surprisingly, Plaintiffs conveniently ignore the fact that the *Falk* court ultimately  
 6 refused to recognize a claim for unjust enrichment and dismissed that cause of action, finding that  
 7 Plaintiffs had adequate remedies under the CLRA and the UCL, thereby making the unjust  
 8 enrichment claim redundant. *See id.* at 1099-1100. Like *Falk*, Plaintiffs also have adequate  
 9 remedies available to them, as they too have asserted UCL and CLRA claims under which they  
 10 seek to recover restitution and damages, respectively. (*See generally* Compl. ¶¶ 27, 37.)

11 Plaintiffs appear to contend that their UCL and CLRA claims may not provide them with  
 12 adequate relief because these claims are “still under attack regarding such issues as the statute of  
 13 limitations....” (Opp’n at 14:12-15.) Plaintiffs overlook the fact that their unjust enrichment and  
 14 CLRA claims are subject to the *exact same* four-year statute of limitation. *See generally* Cal. Civ.  
 15 Code § 1783 (CLRA claims subject to three-year statute of limitation); *First Nationwide Savings*  
 16 *v. Perry*, 11 Cal. App. 4th 1657, 1670 (1992) (unjust enrichment claims subject to three-year  
 17 statute of limitation). Consequently, their unjust enrichment claim cannot provide any additional  
 18 class members any additional or greater relief than their other claims.

19 In sum, this court should follow the lead of the numerous California authorities that have  
 20 unequivocally refused to recognize an unjust enrichment claim as a separate cause of action, or at  
 21 the very least, follow the lead of the *Falk* court, which refused to recognize such a claim under  
 22 almost identical circumstances. Accordingly, this court should dismiss Plaintiffs’ unjust  
 23 enrichment claim without leave to amend. *See Walker*, 2007 WL 499660, \*4 (dismissing an  
 24 unjust enrichment claim without leave to amend; reasoning that because “California law does not  
 25 recognize [a] claim for unjust enrichment, there are no facts Plaintiff could prove to support this  
 26 claim” and that therefore “the deficiencies of the complaint cannot be cured”).

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28 ///

**III. CONCLUSION**

For the foregoing reasons, Defendants respectfully request that this court grant their Motion to Dismiss.

DATED: November 26, 2008

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